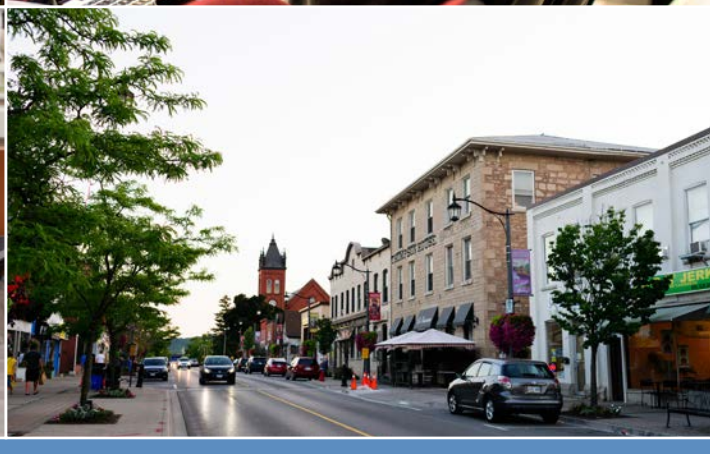
MILTON

THIS WAY UP™

Photo credit: Milton Canadian Champion



ANNUAL REPORT 2016

TOWN OF MILTON

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Photo credit: Vlad Romanescu

MESSAGE FROM THE MAYOR

"As one of the fastest-growing communities in Canada, I am proud to say the Town continues to maintain a balanced approach to growth."

2016 was an exciting year for economic development in Milton with the announcement of the Province's investment in a post-secondary site in our community. The site will make the vision of the Milton Education Village (MEV) a reality, bringing access to higher learning, knowledge-based employment, and opportunities for innovative partnerships to Milton.

As one of the fastest-growing communities in Canada, I am proud to say that the Town continues to maintain a balanced approach to growth. Our open for business attitude has resulted in over 475,000 square-feet of new non-residential development.

Following a record-breaking year of non-residential approvals in 2015, a total of 2.3 million square-feet of new industrial-commercial product was built in 2016. As a result, we welcomed several new companies to the 401 Business Park.

Our population expansion has resulted in the growth of a young, highly educated workforce, and a community of entrepreneurs. The MEV Innovation Centre is home to 10 technology-intensive companies, and that number continues to grow.

The Town's Strategic Action Plan, Destiny Milton 3, identifies job creation, diversification and partnership development as key to building a healthy economy. In 2016, Milton experienced job growth, low unemployment, and very high demand for investment opportunities; a clear indication of the strength of our local economy.

As a longstanding member of the Milton Economic Development Advisory Committee (MEDAC), I invite you to explore the 2016 Annual Report to learn more about Milton's economic development and future plans for growth.

Our low tax rates, employment-ready lands, and business-friendly attitutude, have made Milton the success it is today. I look forward to continuing to work in partnership with MEDAC, the business community, and our postsecondary partners, in support of Milton's thriving economy.

G.A. Krantz, Mayor

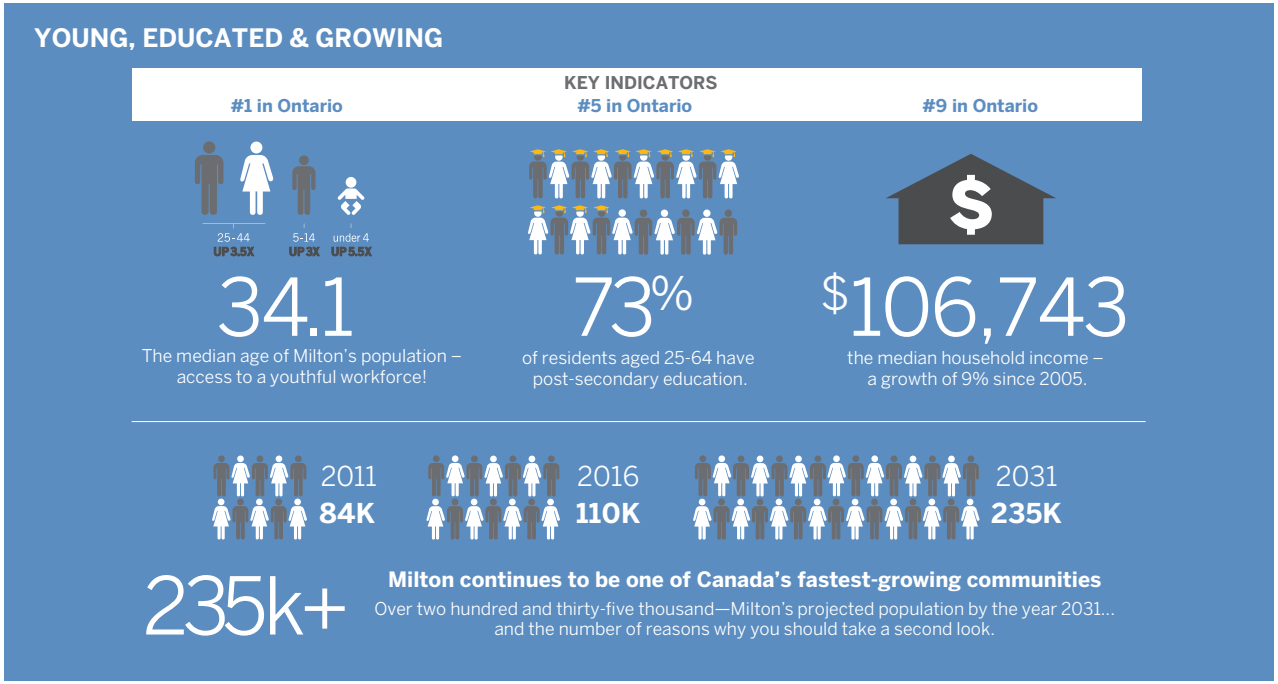
Mayor Gordon Krantz

#2 Canada's #2 Most Lucrative Place for Business 2016
Canadian Business Magazine and PROFITguide.com

#3 #3 Best Place to Invest in Canada
Canadian Property Investor Magazine

THIS IS MILTON

Statistics Canada 2016 Census Data lists Milton's population at **110,128**; a **30.5%** increase since 2011.



Young, Educated & Growing

Milton continues to be one of the fastest-growing communities in Canada with Statistics Canada 2016 Census Data listing the population at 110,128, a 30.5% increase since 2011. The Town's population will continue to grow over the next 15 years, with projections that the population will reach 145,000 by 2021, and will more than double by 2031, totaling 225,000 people.

In an era that promotes work-life balance, Milton's high quality of life, and incredible amenities continue to attract a demographic of young, diverse, highly educated individuals.

Milton is the only community in Ontario to rank within the top ten in age, education levels, income, and population growth. With an average age of 34 and 73% of residents having completed postsecondary education, Milton's pool of highly skilled workers is one that makes it an attractive community for business investment.

Highly Skilled Workforce

Milton's population growth has boosted the community's highly skilled workforce. In 2021 Milton's workforce is expected to total 51,887 people, with that number anticipated to more than double in 2031, totaling 114,000.

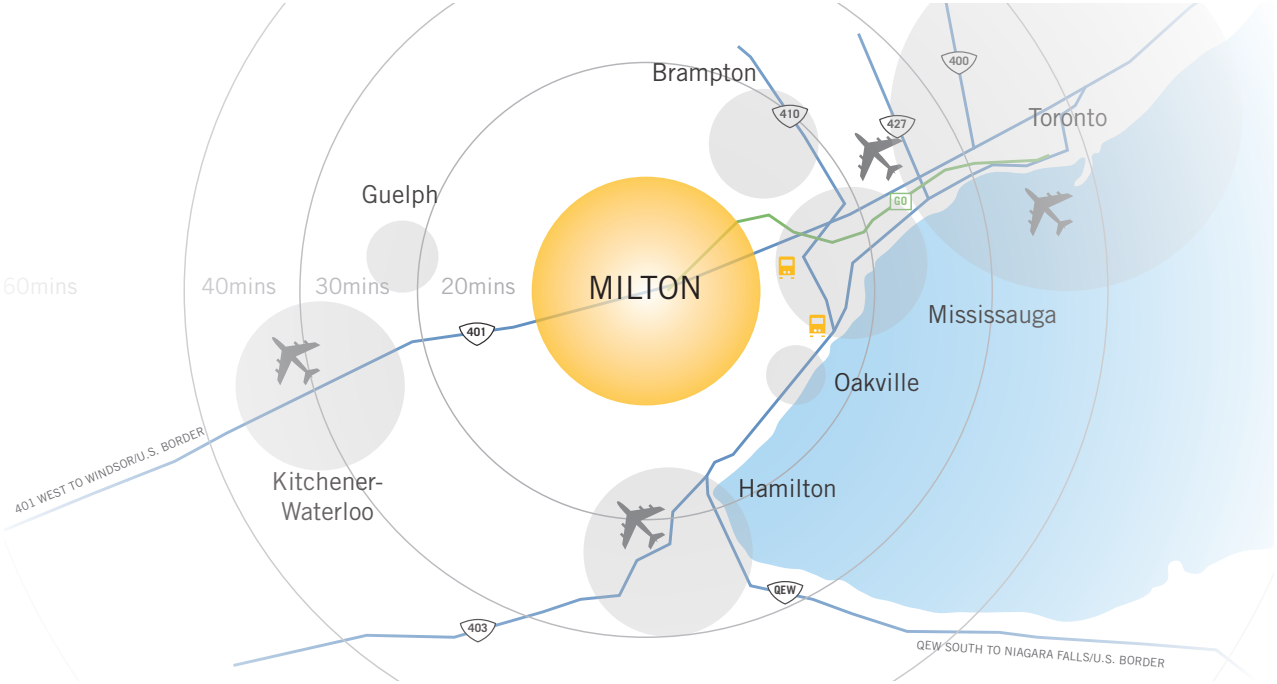
The average age of Milton's workforce is 38, with educational training in areas of specialization that are vital to the growth of Milton's knowledge-based economy.

Milton Workforce Top 3 Areas of Specialization

1. Business, management, and public administration
2. Architecture, engineering, and related technologies
3. Health, parks, recreation, and fitness

Source: Town of Milton Community Profile

THIS IS MILTON



Central To Your Success

Centrally located within one of the most sophisticated transportation corridors in the world, Milton provides companies with immediate access to 400-series highways, and proximity to ports, air and rail transportation links, as well as the Canada-U.S. border.

To continue to support interconnectivity between Milton and the Greater Toronto Area, work in 2016 continued to:

- Enhance the 401 interchange at Highway 25
- Realign Tremaine Road in preparation for the new Tremaine 401 interchange, to be completed by 2021

Ontario's Innovation Corridor

Milton is located in the nucleus of the Toronto-Waterloo Region Innovation Corridor, a global centre of talent, growth, technology and discovery. Rivaling the best in the world, this 100 km stretch is the second-largest technology cluster in North America.

Source: The Corridor: Toronto-Waterloo Region

THE CORRIDOR TODAY

4	15,000	250,000+
Urban Clusters	High-Tech Companies	Tech Workers

MILTON EDUCATION VILLAGE

One of the fastest-growing communities in Canada, Milton's population growth & central location within Ontario's Innovation Corridor, make it an ideal location for post-secondary investment.

Photo credit: Milton Canadian Champion
Photo: Deputy Premier Deb Matthews, Milton Mayor Gord Krantz, Halton MPP Indira Naidoo-Harris

Town of Milton Celebrates Post-Secondary Campus Announcement

On October 26, 2016, the Town of Milton was joined by the Honourable Deb Matthews, Deputy Premier and Minister of Advanced Education and Skills Development to announce the province's plans to create a new university-led post-secondary site in Milton focused on science, technology, engineering, arts and mathematics (STEAM).

"I am delighted to hear the government's commitment to bring post-secondary education to Milton and Halton Region," said Milton Mayor Gord Krantz. "This is a welcome next step in the process of making the Milton Education Village a reality for our community."

Ontario will invest $180 million in post-secondary sites in Milton and Brampton through its second phase of major post-secondary infrastructure expansion. One of the fastest-growing communities in Canada, Milton's population growth and central location within Ontario's Innovation Corridor, make it an ideal location for post-secondary investment.

The Province launched a request for expressions of interest in January 2017, and Ontario universities were encouraged to work in partnership with the community, businesses and other institutions to develop innovative proposals for the site.

Wilfrid Laurier University in partnership with Conestoga College has received approval to move to the second phase in the Request for Expressions of Interest process. The Province is anticipated to announce funding allocation in Fall 2017.

The Town of Milton and Halton Region will continue to support Laurier through the process. In December 2016, Milton Council and Town staff formally reiterated the previous endorsement of a Laurier submission through an extension of the Memorandum of Understanding, which has been in place since 2008.

MILTON EDUCATION VILLAGE

Photo: Mattamy National Cycling Centre, Milton's world-class cycling venue

Milton Education Village

The Town of Milton is actively engaged in a strategic project called the Milton Education Village (MEV), a comprehensively planned, 400-acre integrated neighborhood located adjacent to the Niagara Escarpment. The vision for the MEV includes integrated transit, student housing, as well as residential, commercial and retail development.

The Milton Education Village was established with the goal to bring a university campus to Milton; an investment in the talent and skills of current and future Milton residents that will translate into knowledge-based employment opportunities and job growth. The campus will ultimately occupy 150-acre site within the MEV that is next to the Mattamy National Cycling Centre, allowing synergies between the campus and the multi-purpose facility.

The Town of Milton and Halton Region continue to move forward with land-use planning activities for the Milton Education Village, including the MEV Secondary Plan.

Laurier in Milton

The Town of Milton continues to work with Laurier on two key initiatives to establish a presence in the community:

- Laurier Milton Lecture Series: Presented in partnership between the Town of Milton, Milton Public Library, and Wilfrid Laurier University, the Laurier Milton Lecture Series provides an opportunity for Laurier to engage in a public dialogue with citizens of Milton on a broad array of topics. This free lecture series runs October to May, and has been presented annually since 2009.
- MEV Innovation Centre: An initiative ecosystem dedicated to enabling an entrepreneurial culture for innovation, business growth and start-ups through collaborative space, acceleration/incubation, business services, and education and training.

Our vision to bring a university campus to Milton is an investment in the talent and skills of residents that will translate into knowledge-based employment opportunities and job growth.

MEV INNOVATION CENTRE

MEV Innovation Centre : Milton's ecosystem for innovation

2016 Program Highlights: Lunch & Learns, Workshops and Events

- Hiring Made Smarter
- Show me the Money: Financial Resources to Grow Your Business
- Social Media: A Bird's Eye View of What's Coming Next with Hootsuite
- Telemedicine and Digital Health Monitoring: Reality or Myth
- The 3D Printing Revolution
- MaRS Workshop: Starting Lean, Business Model Canvas
- BIZinsights with tenant companies in accounting, legal, banking and software development
- Milton Young Professionals Events
- Monthly Silicon Halton Days
- Chamber Business After Hours
- Tech Under 20

MEV Innovation Centre

The Milton Education Village (MEV) Innovation Centre is dedicated to developing an ecosystem for innovation by offering a dynamic work environment that fosters collaboration and inspiration.

Targeting technology-intensive companies and professional services businesses, the Innovation Centre provides office space, collaborative space and networking opportunities; access to business services; access to entrepreneurial programming; as well as linkages with Wilfrid Laurier University and other education opportunities.

The Innovation Centre opened in April 2014, with the intended goal of having a strong presence in the Milton Education Village.

Core Services

MEETING & EVENT SPACE	**WORK SPACE**
EDUCATION & TRAINING	**BUSINESS SERVICES**

Wilfrid Laurier University established its first physical presence in Milton at the MEV Innovation Centre in anticipation of the future location of a post-secondary site at the Milton Education Village. Laurier's space at the Centre includes offices and a classroom.

2016 Fast Facts

50% increase in memberships

90 events, programs, and workshops for entrepreneurs

1,200 education and training participants

MEV INNOVATION CENTRE

Business Development Bank of Canada (BDC) Official Opening Celebrations

Services in Support of Entrepreneurship and Innovation

The MEV Innovation Centre is proud to be to home to organizations providing services supporting entrepreneurship, innovation and small business scale-up.

Halton Region Small Business Centre: Whether you are looking to open a new small business, manage or grow your existing business, or are looking for youth entrepreneurship programs, the Halton Region Small Business Centre can help put you on the path to success. We offer you a comprehensive resource centre that includes the tools, training and expertise to help guide your business in the right direction at any stage.

Haltech: Haltech is at the nexus of Halton Region's innovation ecosystem, working with technology companies to accelerate innovation for business growth. Our mission is straightforward: we help technology entrepreneurs and companies to develop and transform their good ideas and product innovations into well-positioned, growing ventures.

Business Development Bank of Canada (BDC): We are Canada's business development bank and the only financial institution dedicated exclusively to entrepreneurs. Our mission is to help create and develop strong Canadian businesses through financing, advisory services and indirect financing, with a focus on small and medium-sized enterprises.

The MEV Innovation Centre is proud to be home to organizations providing services supporting entrepreneurship, innovation and small business scale-up.

MEV INNOVATION CENTRE

MEV Innovation Centre tenant: Robo-Geek
Offering courses for kids from Grades 1 - 12 in programming, electronics and robotics.

2016 Businesses in Residence

Excelerated Learning

Memorables
BRINGING A MOMENT TO LIFE THROUGH 3D PRINTING

ROBIN HOOD TECHNOLOGY INC.

Saigal Media

sandbox MEDIA

SantosApps

Tech4Life Enterprises

vRep TECHNOLOGY SOLUTIONS INC.

CLOUD 3

THROWBACK

Scaling up for Growth

The MEV Innovation Centre proactively works to grow and evolve to suit the changing needs of the entrepreneurial community, SMEs (Small-Medium sized Enterprises), as well as to accommodate demand for office space.

In 2016, Centre membership usage grew significantly, and the demand for office space is ever-present. Staff works to keep the centre as nimble as possible to accommodate high-potential entrepreneurs and their ventures. To support emerging sector development, an IoT (Internet of Things) Incubator and Food & Beverage Symposium are scheduled for 2017.

New office space was added in 2016 to accommodate a partnership between Halton Region Small Business Centre and Haltech Regional Innovation Centre. Plans to utilize some of the atrium space to accommodate additional offices are in the works for 2017.

Businesses in Residence

The MEV Innovation Centre is home to ten technology-intensive companies with specializations in:

- Robotics programming
- Digital media and ICT
- Healthcare
- FinTech
- Education
- App/game development
- Digital marketing and software development
- Advanced manufacturing

2016 Fast Facts

95% capacity since opening in 2014

10 businesses in residence

60+ knowledge-based jobs created locally

MEV INNOVATION CENTRE

IRAP Program
MEV Innovation Centre, Atrium

Procurement Workshop
MEV Innovation Centre, Laurier Classroom

MEV Innovation Centre Partners

LAURIER Inspiring Lives.

Halton REGION

HALTECH ACCELERATING INNOVATION

greenlife DEL RIDGE

MINMAXX REALTY INC., BROKERAGE

MATTAMY homes

YORK TRAFALGAR CORPORATION

MILTON HYDRO

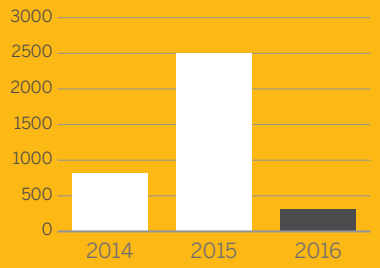
MILTON CHAMBER OF COMMERCE

TOWN OF MILTON

DEVELOPMENT ACTIVITY

STRONG GROWTH AND DEVELOPMENT

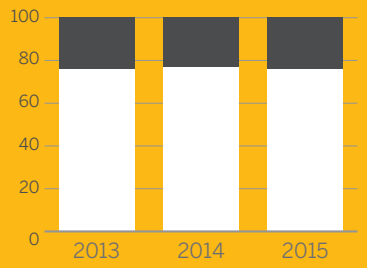
New industrial, commercial and institutional development (sq.feet, thousands)



1,235,407 sq. ft.
Five-year average non-residential development

Source: Monthly Construction Activity Report, Town of Milton, Building and Planning Department

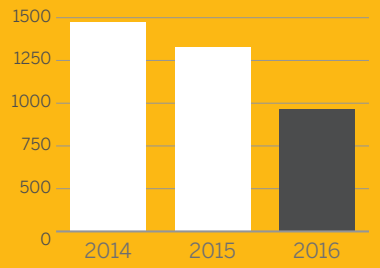
Balanced assessment growth (percentage)



24% non-residential growth average over the past 5 years

Source: Five -Year Financial Statistics, Town of Milton, Financial Report

Residential building permits issued



956 residential building permits issued in 2016

Source: Monthly Construction Activity Report, Town of Milton, Building and Planning Department

Over the last five years, the Town has averaged 1.2 million square-feet of non-residential development annually.

Balanced Growth

The Town of Milton maintains a proactive approach to achieving a balance between residential and non-residential assessment growth. Over the past five years, the Town has maintained a very healthy ratio of 24% non-residential to 76% residential assessment to create opportunities for business investment, support the local economy, and stimulate job growth.

Residential Development

2016 was another significant year for residential development, with a diverse variety of options in place to meet the growing population. The Town of Milton received applications to build 1,531 dwelling units (apartments, townhomes, single family homes, etc.), issuing a total of 956 units, and forecasting an additional 2,518 units in 2017 to meet the demands of new homeowners.

Art on Main Condo Rendering: 1050 Main Street

Current residential development is progressing in the Boyne Survey, the third of Milton's residential expansion areas, planned to accommodate an additional 50,000 residents when fully developed.

DEVELOPMENT ACTIVITY

Residential Development in Milton's Boyne Survey

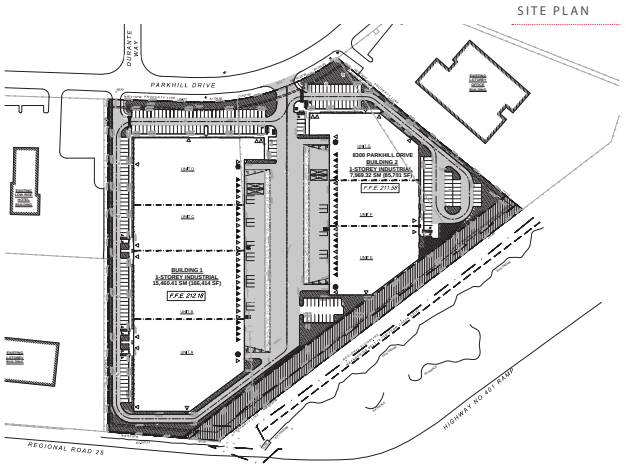
2016 Non-residential Growth

Over the last five years, the Town has averaged 1.2 million square-feet of non-residential development annually. As construction to build out the 401 Business Park reaches completion, future development in Derry Green Corporate Business Park will maintain this positive rate of development growth.

Following a record-breaking year of non-residential growth in 2015, development activity in 2016 focused primarily on the build-out of 2015 construction projects.

In addition, Milton company expansions and investment in building modifications indicate strength in the local economy, with companies like Medline Canada expanding to fill a total of 252,000 sq. ft. at 8690 Escarpment Way.

Industrial-commercial development will signficiantly increase in 2017, as the Town of Milton continues to work with Halton Region on servicing for the Derry Green Business Park. A Broccolini development is also currently in the works for Parkhill Drive, bringing two new buildings to the 401 Business Park totaling 250,000 sq. ft.



Broccolini Proposed Development: Parkhill Drive

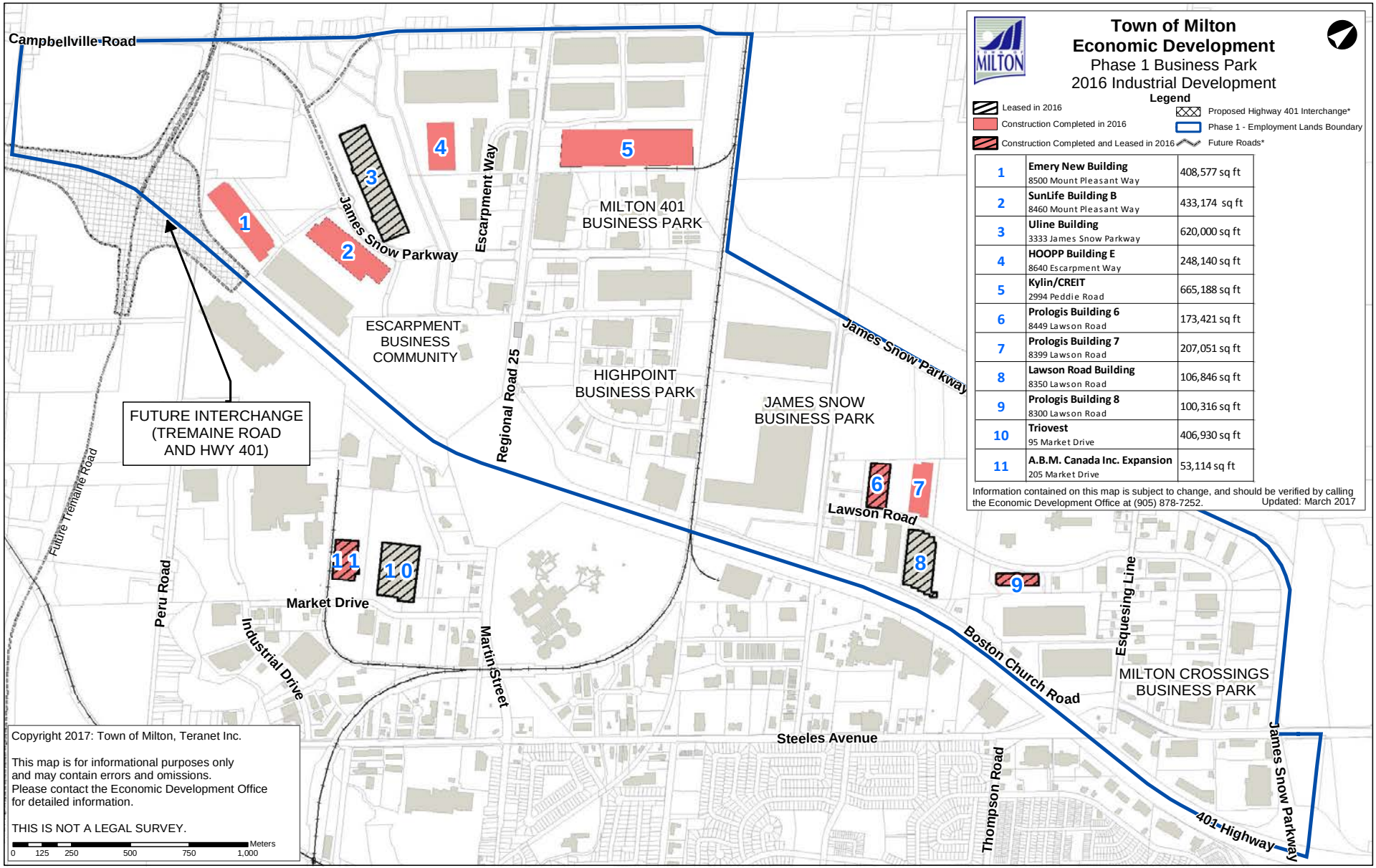
2016 Non-residential Development Statistics

136
Permits

$258,553,429
Construction Value

476,623
Square-feet (New & Additional)

DEVELOPMENT ACTIVITY



Town of Milton
Economic Development
Phase 1 Business Park
2016 Industrial Development

Legend

- Leased in 2016
- Construction Completed in 2016
- Construction Completed and Leased in 2016
- Proposed Highway 401 Interchange*
- Phase 1 - Employment Lands Boundary
- Future Roads*

1	**Emery New Building** 8500 Mount Pleasant Way	408,577 sq ft
2	**SunLife Building B** 8460 Mount Pleasant Way	433,174 sq ft
3	**Uline Building** 3333 James Snow Parkway	620,000 sq ft
4	**HOOPP Building E** 8640 Escarpment Way	248,140 sq ft
5	**Kylin/CREIT** 2994 Peddie Road	665,188 sq ft
6	**Prologis Building 6** 8449 Lawson Road	173,421 sq ft
7	**Prologis Building 7** 8399 Lawson Road	207,051 sq ft
8	**Lawson Road Building** 8350 Lawson Road	106,846 sq ft
9	**Prologis Building 8** 8300 Lawson Road	100,316 sq ft
10	**Triovest** 95 Market Drive	406,930 sq ft
11	**A.B.M. Canada Inc. Expansion** 205 Market Drive	53,114 sq ft

Information contained on this map is subject to change, and should be verified by calling the Economic Development Office at (905) 878-7252. Updated: March 2017

DEVELOPMENT ACTIVITY

2994 Peddie Road
665,188 sf completed Q3 2016

Development Activity

Milton's record-breaking year of 2.5 million square-feet of non-residential assessment in 2015 resulted in a significant increase in new product availability in 2016. As new construction projects reached completion, a total of 2.3 million square-feet of large-block, speculative product hit the market over the course of the year.

Despite the increase in availability, the high demand for the GTA West market continues to match new supply. Although vacancy and availability rates were inflated as a result of new product, overall absorption totaled an impressive 1.1 million square-feet in Milton by the end of the fourth quarter in 2016.

As a result of increased product availability, Milton welcomed several new companies to the 401 Business Park, as well as local company expansions.

Milton Industrial Market	
Inventory (sq. ft.)	118,335,068
Total Available Area (sq. ft.)	3,184,700
Availability Rate (%)	14.1%
Vacancy Rate	12.3%
Average Net Rental Rate ($ per sq. ft.)	$6.65
TMI (per sq. ft.)	$3.06
Average Sale Price ($ per sq. ft.)	$116.64
2016 Net Absorption (sq. ft.)	1,113,620

Sources: Avison Young: Fourth Quarter 2016 Greater Toronto Area, CBRE Marketview Q4 2016 Toronto Industrial

GTA Industrial Market	
Average Land Price	$705,521
Average Days on Market	311

Market activity remains concentrated in the GTA West and North markets along the 401 corridor, with the most significant activity generated by warehousing, wholesale and transportation demand.

Growth in e-commerce, low unemployment, significant concentrations of population growth, and the low Canadian dollar are credited for the consistent increase in demand for product. Overall, this demand translated into a lower availability rate, and positive net absorption in the area, indicating continued strength in the regional market and opportunities to support ongoing growth and development.

BUSINESS IN MILTON

In 2016, Milton welcomed **7 new companies** to the **401 Business Park**, totaling **1.4 million sq. ft.** of economic and employment growth.

95 Market Drive
406,930 sf home to GENCO, a FedEx subsidiary healthcare logistics company

GENCO

95 Market Drive | 406,930 sf | 100 jobs

GENCO is a FedEx subsidiary healthcare logistics company. GENCO brings an innovative, multi-tenant model to Milton allowing several healthcare manufacturers to offer services spanning network optimization analysis, inbound and outbound fulfillment, reverse logistics, cold chain packaging, kitting, relabeling, and a full suite of transportation management services.

www.genco.com

Uline

3333 James Snow Parkway | 620,000 sf | 235 jobs

Uline is the leading distributor of shipping supplies, industrial and packaging materials to businesses across North America.

www.uline.ca

Fraser Direct

8300 Lawson Road | 80,000 sf | 120 jobs

Fraser Direct is a family-owned, Third-Party Logistics (3PL) company offering a one-stop shop for supply chain services, including international freight movement, customs brokerage, and warehouse/distribution/fulfillment solutions.

www.fraserdirect.net

TD Williamson

8300 Lawson Road | 20,000 sf

TD Williamson provides hot tapping services and equipment that enable pipeline owners and operators to safely, efficiently, and cost effectively perform pipeline modification and repair activities without shutdown and with minimal disruption to product flow.

www.tdwilliamson.com

3E Logistics Inc.

8350 Lawson Road | 106,846 sf

3E Logistics Inc. provides Third-Party Logistics (3PL) and supply chain solutions to enterprises in North America and Europe.

www.metroscg.com

McKesson Canada

8449 Lawson Road | 102,995 sf

McKesson Canada is a global supply chain and health care services company that enables access to safer, affordable and high-quality healthcare products and solutions across Canada.

www.mckesson.ca

Westrock

8449 Lawson Road | 70,426 sf

Westrock is an international producer and supplier of innovative, sustainable packaging solutions to meet business needs, including folder cartons, paper board, and dispensing solutions.

www.westrock.com

BUSINESS IN MILTON

CF Crozier & Associates

CWB Group (Canadian Welding Bureau)

High-Quality Job Growth

As non-residential assessment continues to grow, Milton has experienced job growth in all areas, including significant growth in high-quality employment over the last ten years.

- **250%** Business Development & Market Research
- **250%** Health Policy Research
- **220%** Financial & Investment Analysis
- **133%** Database Analysts & Data Administrators
- **127%** Information Systems Analysts
- **119%** Computer Systems Design

Source: 2016 EMSI Analyst, Occupation Growth in Milton 2005 - 2015

Large and Diversified Economy

The strength of Milton's economy is the success of the many businesses that call Milton home. Milton's leading sectors create employment opportunities, and continue to diversify and strengthen the economy.

Leading Sectors:

- Advanced Manufacturing
- Logistics and Distribution
- Food Production and Distribution

Business Investment

In 2016, several Milton companies invested in continued operations in Milton, including ROXUL Inc. and Medline Canada.

Karmax/Modatek announced a 30 year extension to their Milton lease, demonstrating the continued strength of Milton's auto manufacturing sector.

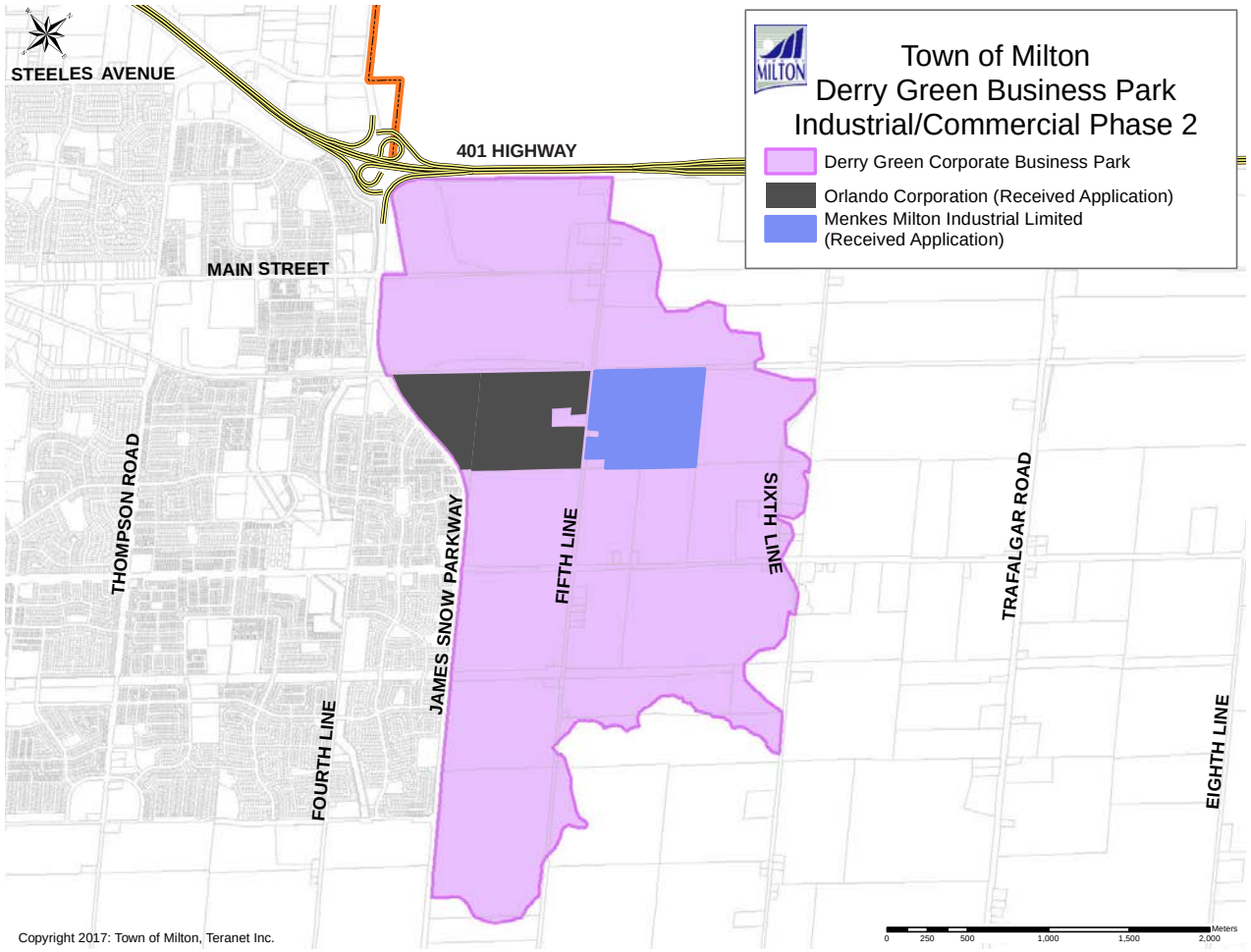
Top 10 Employers	# of Employees
Gordon Food Service	903
Karmax Heavy Stamping	902
Sobeys Retail Support Centre	550
Monaghan Mushrooms Ltd	396
Manheim Auto Auctions Company	350
Lowe's Distribution Centre*	300~
Chudleigh's Ltd.	288
Adient (formerly Johnson Controls)	220
AFIMAC Global	193
EATON Industries (Canada) Ltd.	180

*estimate provided by Halton Economic Development

Source: 2016 Employment Survey, Halton Region Economic Development

FUTURE GROWTH

Derry Green will be a **2,000 acre, comprehensively planned**, corporate business park, accommodating the majority of the Town's non-residential assessment growth to the year 2021.



Derry Green Corporate Business Park

The Derry Green Corporate Business Park is Milton's second phase of employment land development accommodating the majority of the Town's assessment growth to the year 2021.

Derry Green will be a comprehensively planned, high-quality, corporate business park with a mix of employment uses. The Town of Milton continues to work with Halton Region on the servicing of Derry Green, with development activity anticipated and first occupancy expected for 2018.

Orlando Corporation and Menkes Milton Industrial Limited will be the first developments in the Derry Green Business Park, totaling approximately 3.5 million sq. ft.

FUTURE GROWTH

8135 Esquesing Line
New 2 Story Office Building

Office Development

In 2016, the Economic Development Office continued to receive a growing number of inquiries and requests for office space. Two new office developments are in the works In the 401 Business Park, with others forecasted for 2017.

- **8135 Esquesing Line**
  2 story office building: 23,500 sq. ft.
- **2800 High Point Drive, Building #2**
  2 story office building: 46,000 sq. ft.

Investment Attraction

In 2016, the Economic Development Office worked with the newly centralized Corporation Communications & Marketing Department to design and implement the Economic Development marketing strategy.

The strategy identified three main department-specific goals and objectives:

1. Attract high-quality jobs
2. Share the story of innovation in Milton
3. Promote leading sectors to drive business investment and fill new construction product

This year a refreshed Milton This Way Up website was launched, updating the current site to a responsive, more modern design. Updated collateral marketing templates were also created to refresh investment attraction materials.

FUTURE GROWTH

Milton's Transportation Master Plan: Planning for growth and the vision of a well-connected community.

A number of strategic projects were undertaken in 2016 to support the future of Milton's residential and non-residential growth, and continue to plan for the development of a progressive, complete community.

2016 Capital Budget

2016 Capital Investment

Investments in roads, buildings, and parks and trails were the primary focus of the 2016 capital budget, representing nearly 80% of the overall program. These important infrastructure investments enhance the quality of place in Milton making the community an ideal place to live and work.

Transportation Master Plan

A Transportation Master Plan is being developed as part of the Town's proactive approach to planning for growth and the vision of a well-connected community. This master plan will help prepare for a future where residents, employees and visitors have viable transportation choices to travel in and around the town to get to work, school and play destinations.

The first public input session took place on December 1, 2016, with more community engagement opportunities to follow in the spring of 2017.

Employment Land Needs Assessment

With the Town's significant growth comes the challenge of managing that growth and planning for the long-term stability of the Town. Critical to the Town's long-term viability is the direction from Council through the Town's Official Plan as to how and where growth will occur, and where jobs should be maintained and created.

The Employment Land Needs Assessment is a strategy to guide employment development to 2031. The goal of the study is to achieve a better employment land distribution and more sustainable densities to meet the Town's long-term economic objectives.

The study aims to assist the Town of Milton to plan for its employment lands by defining factors affecting the Town's current and future employment land planning.

FUTURE GROWTH

Milton's Historic Downtown Core: Main Street

Downtown Study

A Downtown Study was initiated to analyze Milton's downtown and identify opportunities for redevelopment and revitalization. The study provides the foundation by which cultural and economic activity can flourish in the core of the community.

Five elements of a healthy community are identified as part of the study's vision: a civic presence as an anchor in the downtown (with emphasis on re-development of Town-owned lands); respecting existing heritage; a vibrant, engaging public realm; pedestrian friendly, interactive areas; and a gathering place for the entire community.

The Downtown Study was approved in 2016 following a creative public engagement campaign that included interactive signs, a Twitter chat, a Farmers' Market booth, public open house and displays at Town venues to seek community input.

Milton District Hospital Expansion Rendering, Halton Healthcare

Milton District Hospital Expansion

The Milton District Hospital Expansion is being built to meet the increasing health care needs of the community, and accommodate new technologies that are changing the way hospital care is delivered.

This provincially-funded initiative will add 330,000 sq. ft. of new patient-centred care, more than tripling the size of the Hospital and doubling the amount of inpatient beds. Construction is well underway and the hospital is expected to be open for patient care in Fall 2017.

STRATEGIC PARTNERSHIPS

Milton Parter Initiatives

The Economic Development Department works to proactively support business growth through strategic initiatives and partnerships with several community and regional organizations.

Local and Regional Committee Participation

- Government Relations Committee, Milton Chamber of Commerce
- Halton Region Economic Development Partnership

Milton Chamber of Commerce
Annual Economic Development Bus Tour

2016 Partnership Initiatives	
OCE (Ontario Centres of Excellence) Discovery	MEV Innovation Centre staff represented Milton at Canada's leading innovation-to-commercialization conference.
Haltech FUTURES Innovation Summit & Awards	Staff attended Haltech's first annual summit and award ceremony to support Halton's ecosystem of innovation, and Milton business winners Enable Education and Advanced Test & Automation
Milton Chamber of Commerce Bus Tours	Annual Chamber Economic Development bus tours were once again very successful with two sold out buses, and the opportunity to showcase current and future development plans.
Royal LePage Meadowtowne Realty Private Bus Tours	Staff conducted two private bus tours to showcase current and future development to local realtors. Meadowtowne Realty generously collected donations on behalf of United Way Milton.
Halton Real Estate Forum	The Real Estate of Innovation at the Burlington Convention Centre was an opportunity to showcase Milton real estate to Halton developers.
Science Faculty Tour, Wilfrid Laurier University	Wilfrid Laurier University Science Faculty Deans attended a tour of the Mattamy National Cycling Centre while staff provided an overview of opportunities for partnership to support local business development.
Toronto Globalization Familiarization Tour	Staff provided a guided tour of Milton's business park, future development sites, and the MEV Innovation Centre to the Greater Toronto Area's new foreign direct investment agency.

STRATEGIC PARTNERSHIPS

Milton Economic Development Advisory Committee (MEDAC)

The Milton Economic Development Advisory Committee (MEDAC) was established by Milton Council in order to gain strategic advice from the business community on economic development issues within the Town of Milton.

MEDAC is currently comprised of 21 members from a broad spectrum of industries, providing experience, knowledge and guidance relating to the Milton and GTA markets.

In 2016, two longstanding MEDAC members retired from the committee:

- Sandy Martin, Milton Chamber of Commerce
- Grahame Rice, Total Developments Inc.

We would like to thank Sandy and Grahame for the years of input, guidance and advice they provided to the committee.

Also in 2016, MEDAC welcomed four new committee members:

- Scott McCammon, President & CEO, Milton Chamber of Commerce
- Ben Zimmer, Enable Education: STEM education and learning technology company, creating education and training resources for web, mobile, virtual reality, print and audio.
- Anthony Khoraych, Advanced Test & Automation: Engine Component Testing (ECT) systems designed to test the safety and reliability of low-carbon, electrified or light-weighted engine and transmission components.
- Rina Carlini, CEO & President, Haltech Regional Innovation Centre

2016 MEDAC Members			
Councillor Mike Cluett, Co-Chair	Town of Milton	Peter Pomeroy	Appleking Norval
Councillor Robert Duvall, Co-Chair	Town of Milton	Ben Zimmer	Enable Education
Councillor Zeeshan Hamid	Town of Milton	Rina Carlini	Haltech Regional Innovation Centre
Scott McCammon	Milton Chamber of Commerce	Deborah Dubenofsky	Wilfrid Laurier University
George Takaki	Post-secondary representative	John Davidson	Halton Region
Paul Boivin	MutualMed Inc.	Mayor Gordon Krantz, Ex-Officio	Town of Milton
Garth Essery	Woodbine Entertainment	Bill Mann, Chief Administrative Officer	Town of Milton
Marina Huissoon	Green Propeller Architect	Andrew Siltala, Director, Economic Development and Strategic Initiatives	Town of Milton
Anthony Khoraych	Advanced Test & Automation	Kevin Samra, Coordinator, Economic Development and Innovation	Town of Milton
Michael McLaughlin	ROXUL Inc.	Amanda St. John, Economic Development Officer	Town of MIlton
Alex Oscai	Royal LePage Meadowtowne Realty		

MILTON

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